

**SBDGLOBAL.COM**  
connecting small businesses to the world

**How do small businesses identify  
business opportunities domestically and  
internationally?**

## The solution...

SBDCGlobal.com

Provides the means to connect small business clients of the U.S. and Mexican Small Business Development Center (SBDC) networks for international trade, buy/sell opportunities, and increasing economic impact.

## Grow Your International Sales. Source New Products. Sign-up in 30 seconds.

**Take a tour** or **Sign up for free**


*Get the information and no-cost consulting to help make it happen.*



### Latest Sell Offers

 Orthopedic shoes

31-May-2009

 Hair dye and hair care

31-May-2009

 DVT Converter Box

30-Apr-2009

 Tires, Wheels and more

30-Apr-2009

 cookies with vitamins

30-Apr-2009

### Latest Buy Offers

 Fuji Apple


30-Apr-2010

 Mole Paste

20-Feb-2010

 subject

20-Feb-2010

 Heart Pacemakers

20-Feb-2010

 Fashion Women Jeans

20-Feb-2010



*"Very cool organizational tool."*

**The New York Times**

*"Editor's & Reader's Choice."*

**BusinessWeek**

*"Tremendous. Top 100 Product."*

**PC WORLD**

### Trade Events

04-22-2009 Certified Global Business Professional Series: Module IV Finance

05-07-2009 Global Sourcing Essentials

### Trade Information

- Business Information
- Commodity Coding
- Expert Import Guides
- International News
- International References
- International Trade

# Overview and Objectives

Creates international trade through

- Connections of SMEs
- Creates bilateral commercial opportunities
- Generates economic impact

# Benefits for the Client

- Introduces clients to new markets, complying with market rules and regulations
- Exposes clients to the best practices of international trade
- Increases the certainty of commercial activities

# Benefits for the Client

- Provides assistance from an experienced and qualified consultant
- Increases competitiveness
- Creates jobs
- Increases sales
- Accelerates results, making good use of clients' resources, time, and money


# Buy and Sell Offers

- Lists buy and sell offers
- Ability to search for offers by categories

Home » Sell » Listing by Category

## Laboratory Microscopes


Posted Date: 2009-02-20 02:58:20 Expiry Date: 2010-02-20



[Make Offer](#) [Contact](#) [Tell a Friend](#)

### Description

- Biological microscope with powers from 40x to 600x
- Three prepared slides, rocks and honeybee wing
- Zoom eyepiece from 10x to 20x; 4x, 15x, 30x objective lenses
- Digital camera with imaging software included on CD-ROM
- Top and bottom electric illumination



**Rate This Sell Opportunity**

You can set your rate here: 

Current Rate: 0 

### Comments

**Add New Comment**

Comment



# Posting Buy and Sell Requests

- Clients can post buy and sell offers based on their terms
- Counselors approve all offers before being posted
- Ability to update offers

Tell us what you want to Sell

**\* Required Information**

**\* Request Title:**   
(It will appear as the title of this trade lead when it is published online.)

**\* Company Name:**

**\* Keywords:**   
(Appropriate keywords will help suitable customers to find your products. Please provide a relevant keyword or phrase here.)


**\* Category:**    
Medical Equipment  
Medical Supplies and Devices  
Optical Instruments

**\* Descriptions:**  
(To protect you from junk emails, please do not provide your e-mail address, and use plain text instead of HTML.)

- Biological microscope with powers from 40x to 600x
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- Digital camera with imaging software included on CD-ROM
- Top and bottom electric illumination

**Packaging Details:**  
(To protect you from junk emails, please do not provide your e-mail address, and use plain text instead of HTML.)

**Photo:**



[Add more files...](#)

**Add more files...:**

**Place Origin:**

**Currency:**

**Unit Price:**

**Payment Terms:**

**Payment Type:**

**Incoterms:**

**Delivery Place:**

# Negotiations

- Real time negotiations between clients
- History and summary of negotiation proposals made
- E-mail and dashboard notification to clients involved and respected counselors

**Negotiations concerning Laboratory Microscopes**

Latest Proposal | Proposals List

**Laboratory Microscopes**

- Biological microscope with powers from 40x to 600x
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- Digital camera with imaging software included on CD-ROM
- Top and bottom electric illumination

	Product Information	Your Proposal
Currency	USD	USD
Unit Price	1500	1400
Payment Type	Letter of Credit	
Delivery Place	San Antonio, Texas	
Payment Terms		
Quantity	5000	1000
Incoterms	EXW	EXW
Transporation Method	Road	

\* - Fields that were changed.  
Note: Empty fields will be filled with Product Information value.

# Benefits for the Counselors

- Time effective tool that makes communication and interaction among consultants easier
- Helps counselors better manage their clients
- Access to free trade information
- Professional Growth and Development

# Benefits for the Counselors

- Helps clients have better performances, leading to the capture of economic impact
- Key player in the success of the platform
- Access established & successful SME clients

# Counselor Dashboard

- Sends and receives private messages
- Notification on client proposals
- Approves client buy/sell requests
- Creates and publishes articles
- Connects counselors to clients

## Dashboard

**New Private Messages (5 of 83)**

	From	Message	Date
✉	System notification	You have got this message because...	17 Apr 10:08
✉	System notification	You have got this message because...	17 Apr 10:08
✉	System notification	You have got this message because...	17 Apr 10:07
✉	System notification	You have got this message because...	17 Apr 10:07
✉	System notification	You have got this message because...	13 Apr 10:09

**Your Projects (4 of 4)**

Title	Project founder	Total tasks	Total members	Total groups	Created on	Deadline
Importing Toxic Chemicals to the US	Counselor SBDC	1	2	1	13/Apr/2009	31/Dec/1969
Importing Food into the US	SBDC Super Administrator	0	5	1	08/Apr/2009	08/Apr/2009
Registering Food Facilities	Yulia Panasiuk	0	5	1	07/Apr/2009	31/Dec/1969
Doing an Export Plan	Yulia Panasiuk	2	5	1	07/Apr/2009	11/Jun/2009

You have no unfinished tasks...

**Your client have no new proposals** [View all](#)

**Client Buy Requests waiting for approval (1 of 1)**

Name	Actions
Glagolycja	Review

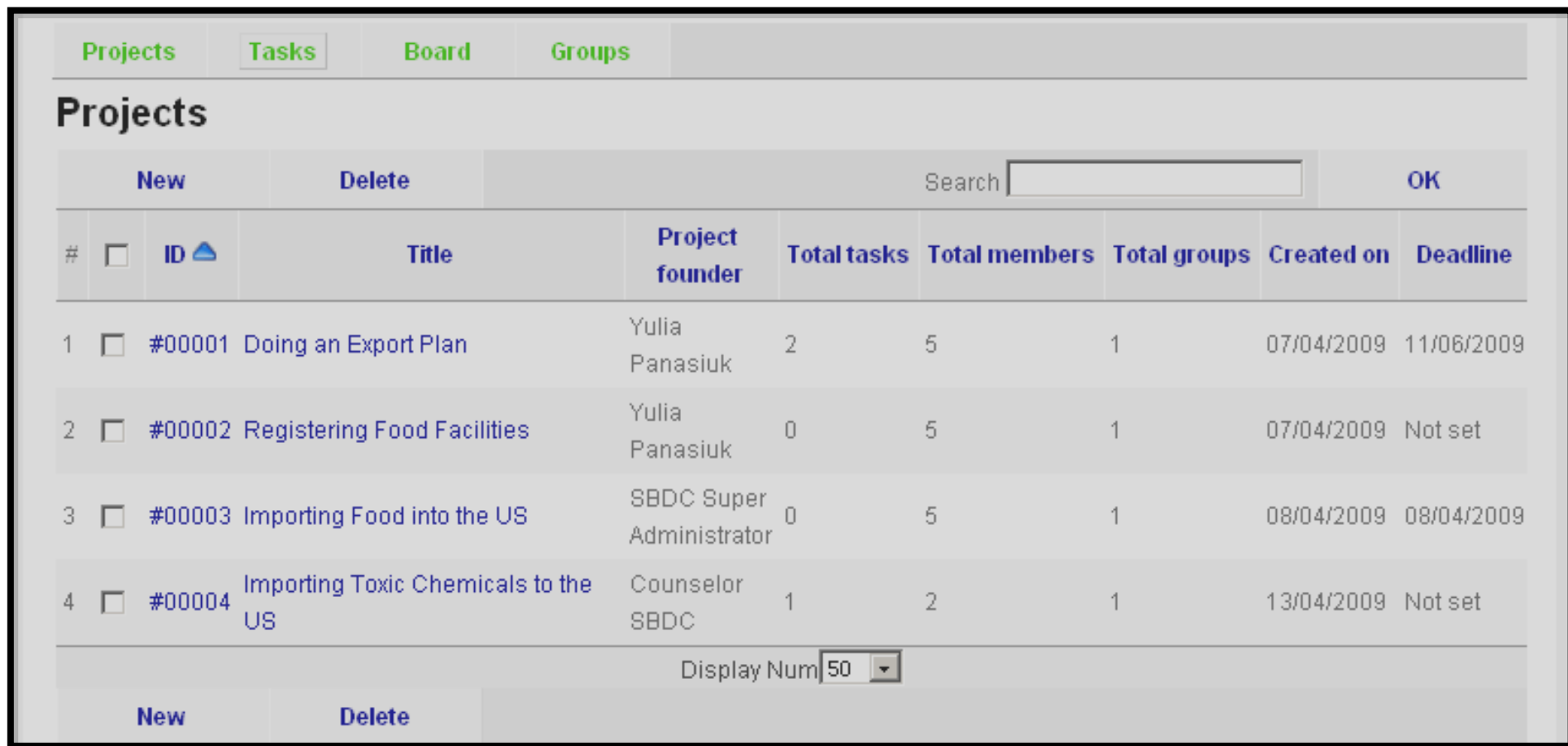
**Client Sell Offers waiting for approval (2 of 2)**

Name	Actions
test	Review
test subject	Review

**No Client Articles waiting for approval...**

# Project Management

- Creates projects and tasks for clients to complete
- Ability to group clients into similar projects and tasks



The screenshot displays a web-based project management interface. At the top, there are navigation tabs for 'Projects', 'Tasks', 'Board', and 'Groups'. The 'Projects' tab is active. Below the tabs, there are buttons for 'New' and 'Delete', a search bar, and an 'OK' button. The main area contains a table with the following columns: '#', a checkbox, 'ID', 'Title', 'Project founder', 'Total tasks', 'Total members', 'Total groups', 'Created on', and 'Deadline'. The table lists four projects:

#	<input type="checkbox"/>	ID	Title	Project founder	Total tasks	Total members	Total groups	Created on	Deadline
1	<input type="checkbox"/>	#00001	Doing an Export Plan	Yulia Panasiuk	2	5	1	07/04/2009	11/06/2009
2	<input type="checkbox"/>	#00002	Registering Food Facilities	Yulia Panasiuk	0	5	1	07/04/2009	Not set
3	<input type="checkbox"/>	#00003	Importing Food into the US	SBDC Super Administrator	0	5	1	08/04/2009	08/04/2009
4	<input type="checkbox"/>	#00004	Importing Toxic Chemicals to the US	Counselor SBDC	1	2	1	13/04/2009	Not set

At the bottom of the table, there is a 'Display Num' dropdown menu set to '50'. Below the table, there are 'New' and 'Delete' buttons.

# Benefits for the SBDC

- Identifies businesses ready for international trade
- Provides consultants with better uses of their time to increase efficiency
- Ability to generate and capture greater economic results that will help increase funding assistance

# Benefits for the SBDC

- Fosters greater economic impact
- Effectively connections SBDC network members
- Opportunity to connect the centers with established companies and government agencies



# How is SBDCGlobal.com different?

- The SBDC model has been successful for more than 30 years in assisting SMEs
- The sole interest of SBDCGlobal.com is the SME growth, it is a no-cost online trade platform
- Offers customized consulting assistance
- Facilitates trade opportunities

# How is SBDCGlobal.com different?

- Links pre-qualified clients with international trade opportunities
- Unifies the domestic market and fosters internationalization
- Has the capacity to be multilingual

# Future

- Development of user friendly import/export project management templates
- Local adaptation depending on region in which it is used
- Implementation of widgets in SBDCGlobal.com
- Active role of service provider persona's
- Merging content and information of Mexican and US SBDCs demo sites into a cohesive platform at SBDCGlobal.com
- Expanding and introducing the SBDC Model and SBDCGlobal.com Platform to other countries